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CEO

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# About DB Schenker Rail Scandinavia A/S



- Based in Copenhagen, Denmark
- A joint venture owned by Deutsche Bahn (D) and Green Cargo (S)
- A part of DB Schenker Rail - a substantial European rail freight transportation network
- Transports almost 300,000 wagons and more than 6 million tonnes per year – which is the equivalent of 650 fully loaded lorries each day all year long
- We have more than doubled the turnover per employee in a turnaround carried out since 2001
- We have invested almost 100 mill. euro in new locomotives for cross border traffic

# About DB Schenker Rail Scandinavia A/S



- **Our aim:**  
Rail freight production of the highest quality resulting in marketleadership in an efficient corridor connecting Scandinavia with the rest of Europe
- We have strengthened and developed our organisation comprehensively in recent years
- We are increasing our mileage considerably:

	Germany	Denmark	Sweden	Total
<b>2009</b>	2.201.696	2.972.451	1.045.899	<b>6.220.046</b>
<b>2008</b>	397.638	3.578.229	435.396	<b>4.411.263</b>
<b>2007</b>	0	4.290.549	145.000	<b>4.435.549</b>

- We strive to double our turn over and our market share within the coming years

# DB Schenker Rail is ready !



- We are up for the challenge
- We are focused on the future and on the customer
- We take our responsibility seriously - within the transport sector, to the environment and to society
- We are developing new concepts and flexible solutions in close cooperation with our customers
- We have pushed the boundaries. National borders are no longer standing in the way of efficient freight transport
- We have established a new freight transport corridor between Sweden, Denmark and Germany

# The new corridor



**DB Schenker Rail Scandinavia offers a new concept for freight transport with substantial advantages for the customers**

## The 'green' corridor

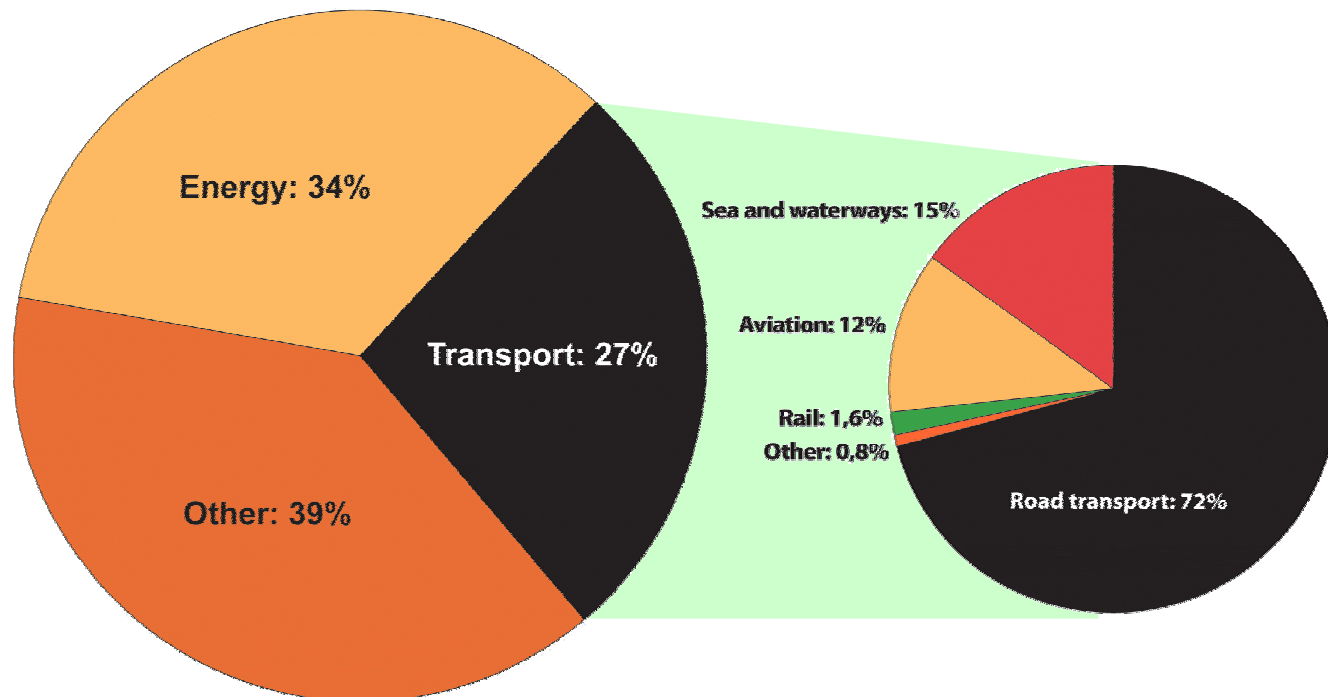
- The environmentally friendly freight transport solution
- Cross border freight transport between Sweden, Denmark and Germany
- Reduces locomotive change, stops and delays
- Longer stretches and higher efficiency on tracks
- Based on comprehensive and coordinated planning
- Responsibility for safety, efficiency, precision etc. in one place: with **DB Schenker Rail Scandinavia**
- In line with current initiatives from the EU Commission



# Facing a huge challenge



- Transportation accounts for 27% of all CO<sub>2</sub> emissions in the EU countries
- Road transport accounts for 72% of that



Source: European Commission

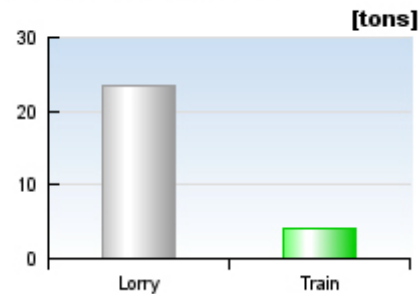
# Rail freight by far the most eco friendly



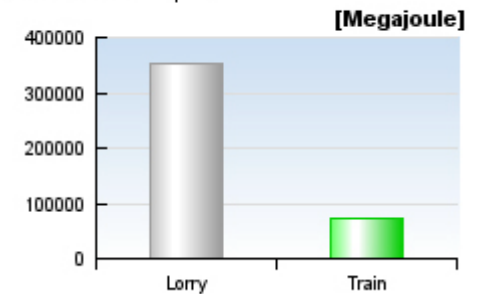
## Real life example ([www.ecotransit.org](http://www.ecotransit.org))

- Carlsberg – two daily transports across Denmark

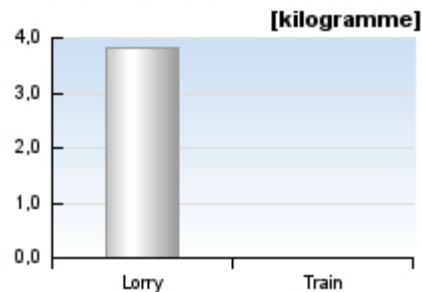
**Carbon Dioxide**  
greenhouse-gas, global warming



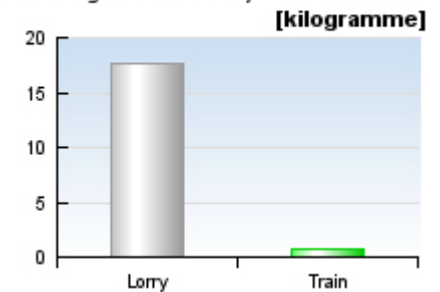
**Primary Energy**  
resource consumption



**Particles**  
human toxicity, greenhouse effects



**Non Methan Hydro Carbons**  
summer smog / human toxicity



# We are all responsible



- Structural changes within the transport sector are necessary and concerns all of us:
  - The companies which need products transported
  - The companies which negotiate the transports
  - The companies which transport the freight
  - The institutions and authorities which regulate the sector
  - And the politicians who set and develop the legislative frame work for the sector

**...it is time to act now!**

**....and DB Schenker Rail is ready!!!**





Thank you for your attention